

CITY OF GREENWOOD, INDIANA

Quarterly Financial Review

For Quarter Ended September 30, 2016

Greenwood Finance Department

1/20/2017

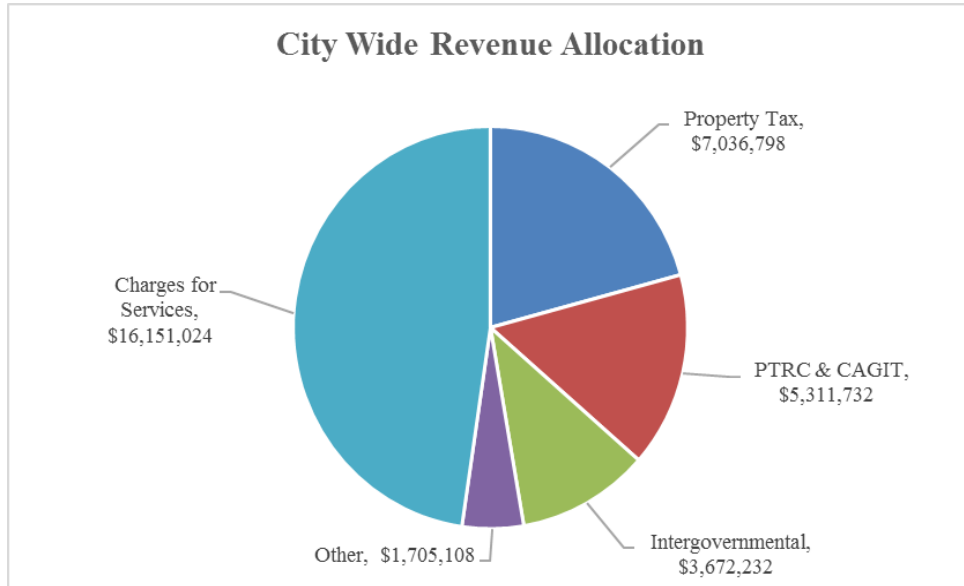
The following exhibits are “UNAUDITED” and are provided for general information purposes only. The statements have not yet been reviewed or audited by the State Board of Accounts and may not conform to Generally Accepted Accounting Principles, and, as high level summaries without supporting statements or notes, are inherently incomplete. The City of Greenwood (“The City”) publishes certain financial information that management believes to be accurate and correct as of the date or dates contained therein. However, the financial affairs of the City change regularly and such changes may be material. Users are advised that, while the City makes reasonable efforts to ensure the accuracy of information, information may change from time to time without notice.

EXECUTIVE SUMMARY

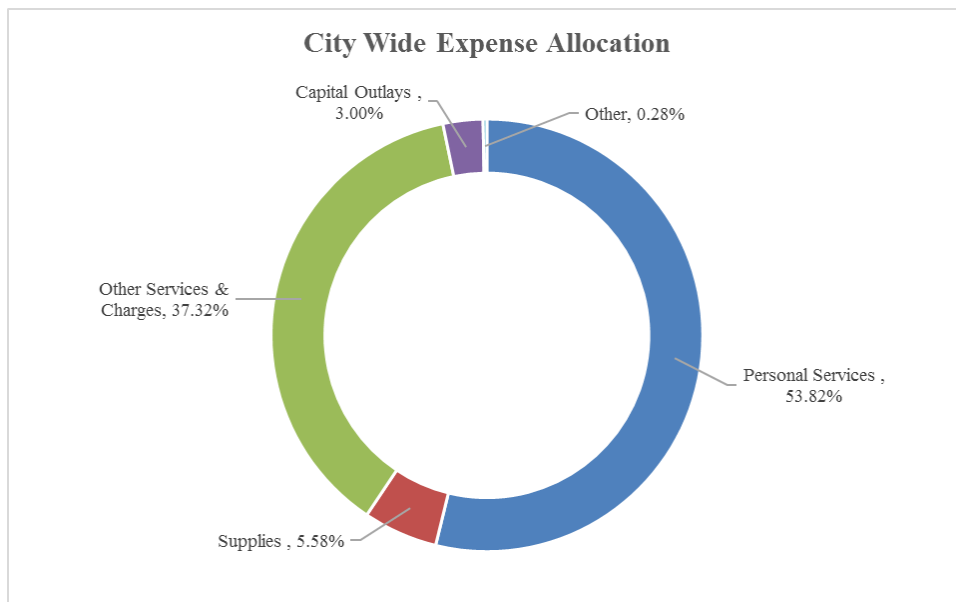
Summary of Major Fund Activities

As of September 30, 2016, the Major Governmental Activities Funds had year to date (“YTD”) receipts of \$19M and \$19.74M in expenditures. Major Proprietary Funds had YTD receipts of \$14.87M and \$10.14M in expenditures.

Below is the distribution of YTD receipts through the third quarter of 2016.



Below is the distribution of YTD expenditures through the third quarter of 2016.



Long-term Financial Goals

In concert with the Budget, the Quarterly Financial Review is a tool that the City uses to achieve its various long-term operational goals. In addition to non-financial goals, the Quarterly Financial Review serves as a means to measure the following long-term financial goals of the City:

- Maintain strong operating reserves by preserving all major fund balances
- Practice Fiscal Discipline by operating within Structurally Balanced Budgets
- Increase Rainy Day fund balance
- Offer highest level of financial reporting and transparency available

Long-term Strategic Goals

As part of a multi-year strategic planning process, the Mayor has outlined four principals to guide Greenwood on the path of Pride and Progress. Future Quarterly Reviews will include summaries of the investments being made across the City to enhance the following four areas:

- Public Safety
- Quality of Life
- Economic Development
- Public Infrastructure

Financial Reporting

Statements of Receipts and Disbursements

This statement demonstrates the YTD receipt and disbursement activity divided by Governmental and Proprietary Funds. In an effort to make this report user friendly, certain funds have been combined. Specifically, Road and Street includes Motor Vehicle Highway (004) and Local Road and Street (008). Capital Funds include Cumulative Capital Improvement Rate (009), Cumulative Capital Improvement Cigarette Tax (010) and Cumulative Capital Development (012). Debt Service Funds include 2005 Park District (062), Fire Equipment Debt (063) and 2012 Debt Service (068).

For a complete listing of the annual receipts and disbursements of all of the City's funds, please review the City's Comprehensive Annual Financial Report (CAFR) or the cash-basis regulatory report (CTAR).

Budget Analysis

This statement compares department revised budgets to actual disbursements. Revised budgets are comprised of the original adopted budget, budget carryovers, and current year additional appropriations. In order to analyze spending across the City, the Finance Department uses an internal metric called "par." This metric allows us to gauge spending efficiently across multiple departments. For internal purposes, par is equal to the number of months that have passed within the year. Therefore, at the end of the third quarter, if a department has spent more than 75% of their annual budget it may be running ahead of schedule. Note, that items such as insurance, lease payments and debt service are not paid monthly and therefore can distort this performance metric.

Fund Balance Analysis

This statement compares the ending cash balance to the original budget for each major fund for the current and prior two periods. As mentioned earlier, increasing operating balances is a long-term financial goal of the City. In order to measure progress and monitor fund balances across the City, the Finance Department uses a "Reserve Percentage" metric. For internal purposes, Reserve Percentage is calculated by taking the ending cash position of a fund and dividing it by the annual Original Budget. For Governmental Funds that receive the majority of their revenue semi-annually, our year-end target is 50%, or six months of operations. For Proprietary Funds that receive the majority of their revenue monthly, our year-end target is 25%, or three months of operations. Additionally, the Department of Local Government Finance suggests a minimum fund balance of 16%, or two months of operation.

Revenue Budget to Actual

This statement compares the total receipts received YTD to the department's annual revenue budget. Through September 30, 2016, the General, Fire, Parks, Capital, Probation, Street, and Aviation Funds are all trending below their annual revenue budgets. This is largely due to the biannual nature of property tax distributions and the limitations of cash-basis accounting. Sanitation, Waste Management, and Stormwater are all trending ahead of their 2016 Revenue Budgets. This is largely in part to Sewage Works rate increases and significantly improved utility collection rates.

Planning & Analysis

The Finance Department works with City departments to ensure that long-term financial plans are in place and said plans are achievable. Resources, such as monthly department financial reports, quarterly budget reviews, budget workpapers, capital asset planning, and the statistical section of the CAFR, are all tools that aid in the financial planning process. We believe that this information provides policy makers with relevant and timely information needed to provide value to tax and rate payers.

Risk Factors

The City of Greenwood is exposed to numerous short-term risks that could impact the City's financial position and budget. These risks include but are not limited to: lower than expected revenues, higher circuit breaker losses, declining net assessed values, commercial property tax appeals, negative tax rate impacts, inflationary pressures, natural disasters, and other unforeseen events.

Disclaimer "forward looking statements"

Some of the information provided within this report may contain statements related to future business and financial performance and future events or developments involving the City that may constitute forward-looking statements. These statements may be identified by words such as "expects," "looks forward to," "anticipates," "intends," "plans," "believes," "seeks," "estimates," "will," "project" or words of similar meaning. We may also make forward-looking statements in other reports, in presentations, in material made public and in press releases. In addition, management may from time to time make oral forward-looking statements. Such statements are based on the current expectations and certain assumptions of the City's management, and are, therefore, subject to certain risks and uncertainties. A variety of factors,

many of which are beyond the City's control, affect the City's operations, performance, strategy and results and could cause the actual results of the City to be materially different from what may be expressed or implied by such forward-looking statements or anticipated on the basis of historical trends.

Sincerely.

Jody Long, Controller
Finance Department
City of Greenwood, Indiana

CITY OF GREENWOOD, INDIANA
STATEMENT OF RECEIPTS & DISBURSEMENTS (CASH-BASIS)
 Period Ending September 30th, 2016

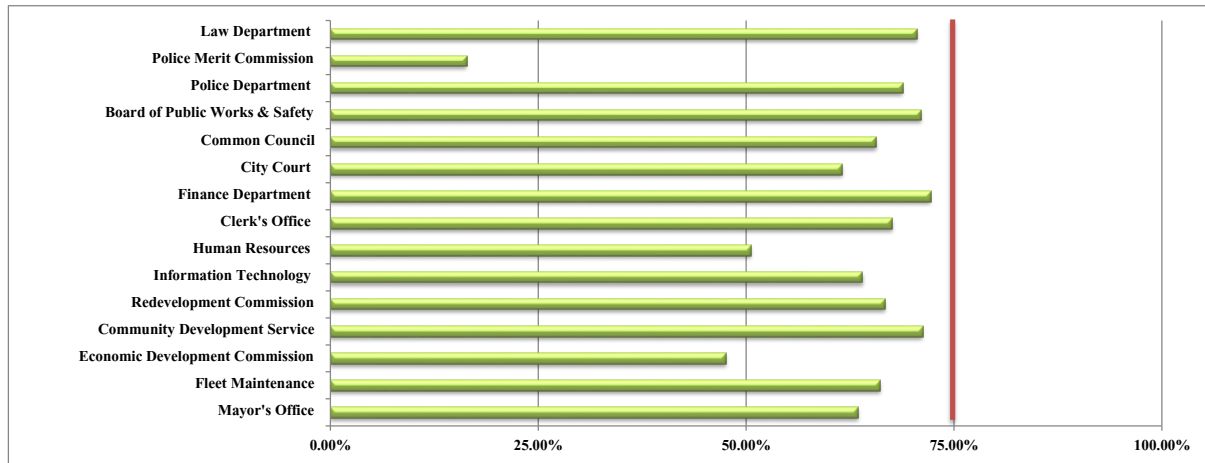
	Governmental Funds							Proprietary Funds				
	General	Fire	Parks & Recreation	Road & Street	Capital Funds	Debt Service Funds	Rainy Day	Sewage Works	Waste Management	Stormwater	Aviation	Total
Receipts												
Property Tax	\$ 2,562,261	\$ 2,343,395	\$ 661,921	\$ -	\$ 910,472	\$ 558,749	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,036,798
PTRC & CAGIT	\$ 4,936,732	\$ 375,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 5,311,732
Intergovernmental	\$ 634,729	\$ 231,021	\$ 59,126	\$ 2,559,512	\$ 141,135	\$ 46,709	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 3,672,232
Licenses and Permits	\$ 278,173	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 278,173
Charges for Services	\$ 616,836	\$ -	\$ 662,253	\$ -	\$ -	\$ -	\$ -	\$ 9,913,366	\$ 2,103,738	\$ 2,136,787	\$ 718,044	\$ 16,151,024
Fines, Forfeiture and Fees	\$ 477,298	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 477,298
Grant Proceeds	\$ 5,749	\$ 19,780	\$ -	\$ 5,417	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 30,946
SWO Return of Investment	\$ 806,250	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 806,250
Other Receipts and Reimbursements	\$ 62,162	\$ 31,202	\$ 3,298	\$ 10,897	\$ 2,766	\$ -	\$ 2,116	\$ -	\$ -	\$ -	\$ -	\$ 112,441
Total Revenue	\$ 10,380,190	\$ 3,000,398	\$ 1,386,598	\$ 2,575,826	\$ 1,054,373	\$ 605,458	\$ 2,116	\$ 9,913,366	\$ 2,103,738	\$ 2,136,787	\$ 718,044	\$ 33,876,894
Expenditures												
Salaries & Wages	\$ 4,642,525	\$ 2,795,050	\$ 774,997	\$ 909,895	\$ -	\$ -	\$ -	\$ 879,591	\$ 304,593	\$ 464,876	\$ 183,063	\$ 10,954,590
Benefits	\$ 3,750,011	\$ 495,100	\$ 517	\$ -	\$ -	\$ -	\$ -	\$ 489,532	\$ 106,945	\$ 231,368	\$ 58,545	\$ 5,132,018
Supplies	\$ 263,054	\$ 163,386	\$ 125,245	\$ 334,878	\$ 7,733	\$ -	\$ -	\$ 441,222	\$ 43,983	\$ 37,192	\$ 250,980	\$ 1,667,673
Utilities	\$ 344,461	\$ 55,381	\$ 133,390	\$ 662	\$ -	\$ -	\$ -	\$ 170,350	\$ -	\$ 4,463	\$ 41,355	\$ 750,062
Insurance	\$ 552,625	\$ 47,403	\$ 11,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 7,500	\$ -	\$ 10,911	\$ 629,439
Debt Service	\$ 12,396	\$ 297,992	\$ 21,826	\$ 135,079	\$ 631,390	\$ 1,015,945	\$ -	\$ 70,439	\$ 22,497	\$ 52,523	\$ -	\$ 2,260,087
Other Services & Charges	\$ 566,453	\$ 136,558	\$ 324,816	\$ 18,945	\$ 644,332	\$ -	\$ -	\$ 3,535,462	\$ 1,294,554	\$ 786,157	\$ 208,028	\$ 7,515,305
Capital Outlays	\$ -	\$ 87,506	\$ 70,605	\$ 92,294	\$ 279,354	\$ -	\$ -	\$ 122,520	\$ -	\$ 243,507	\$ -	\$ 895,786
Other Expenditures	\$ -	\$ -	\$ 2,125	\$ -	\$ -	\$ -	\$ -	\$ 4,217	\$ 2,020	\$ 75,569	\$ -	\$ 83,931
Total Expenditures	\$ 10,131,525	\$ 4,078,376	\$ 1,464,521	\$ 1,491,753	\$ 1,562,809	\$ 1,015,945	\$ -	\$ 5,713,333	\$ 1,782,092	\$ 1,895,655	\$ 752,882	\$ 29,888,891
Excess (Deficiency) of Revenues over Expenditures	\$ 248,665	\$ (1,077,978)	\$ (77,923)	\$ 1,084,073	\$ (508,436)	\$ (410,487)	\$ 2,116	\$ 4,200,033	\$ 321,646	\$ 241,132	\$ (34,838)	\$ 3,988,003
Net Transfer In (Out)	\$ -	\$ -	\$ -	\$ -	\$ (300,000)	\$ 75,263	\$ 224,737	\$ (1,475,007)	\$ -	\$ (221,384)	\$ -	\$ (1,696,391)
Net (Increase) Decrease in Accounts Receivable	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ (1,297,360)	\$ 39,555	\$ (167,674)	\$ -	\$ (1,425,479)
Ending Fund Balance	\$ 7,485,506	\$ 1,883,222	\$ 1,324,525	\$ 4,882,636	\$ 3,437,935	\$ 101,053	\$ 2,652,275	\$ 9,667,766	\$ 1,647,867	\$ 1,859,455	\$ 389,566	\$ 35,331,805

Notes:

This information is UNAUDITED and may be subject to change.
 Funds are presented using cash basis of accounting.
 Charges for Services include shared cost from Airport and SWO, City Center rental income.

CITY OF GREENWOOD, INDIANA
BUDGET ANALYSIS (CASH-BASIS)
 Period Ending September 30th, 2016

General Fund:	Revised Budget	Additional Appropriations	Amount Paid	Currently Encumbered	Available Budget	Percent Spent
100 Mayor's Office	\$ 403,961	\$ -	\$ 256,530	\$ -	\$ 147,431	63.50%
110 Fleet Maintenance	\$ 213,334	\$ -	\$ 141,137	\$ -	\$ 72,197	66.16%
125 Economic Development Commission	\$ 19,850	\$ -	\$ 9,445	\$ -	\$ 10,405	47.58%
135 Community Development Service	\$ 787,851	\$ -	\$ 559,130	\$ 2,160	\$ 228,721	71.24%
140 Redevelopment Commission	\$ 23,750	\$ -	\$ 15,855	\$ -	\$ 7,895	66.76%
150 Information Technology	\$ 337,805	\$ -	\$ 216,233	\$ -	\$ 121,572	64.01%
160 Human Resources	\$ 137,476	\$ -	\$ 69,537	\$ -	\$ 67,939	50.58%
200 Clerk's Office	\$ 113,788	\$ -	\$ 76,886	\$ 20	\$ 36,902	67.59%
210 Finance Department	\$ 255,799	\$ -	\$ 174,697	\$ 10,000	\$ 81,102	72.20%
300 City Court	\$ 411,943	\$ -	\$ 251,200	\$ 2,326	\$ 160,743	61.54%
400 Common Council	\$ 120,700	\$ -	\$ 79,200	\$ -	\$ 41,500	65.62%
500 Board of Public Works & Safety	\$ 5,912,519	\$ 200,000	\$ 4,339,545	\$ 6,614	\$ 1,772,974	71.10%
600 Police Department	\$ 5,529,950	\$ 30,000	\$ 3,791,272	\$ 35,019	\$ 1,768,678	68.82%
800 Police Merit Commission	\$ 35,450	\$ -	\$ 5,814	\$ -	\$ 29,636	16.40%
900 Law Department	\$ 198,045	\$ -	\$ 139,667	\$ -	\$ 58,378	70.52%
Total	\$ 14,502,221	\$ 230,000	\$ 10,126,148	\$ 56,139	\$ 4,606,073	69.12%



Note:

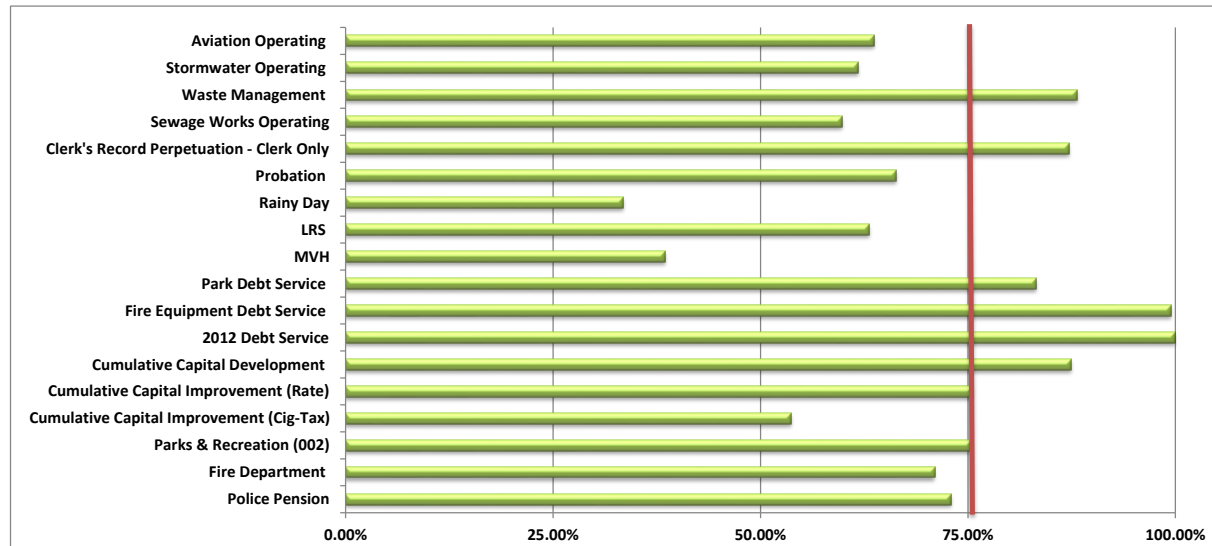
Budget Par is 75% spent YTD.

Revised budget is calculated by taking the approved Original Budget and adding budget carryovers and additional appropriations.

Available Budget does not include encumbered amounts.

Doesn't include unappropriated expenditures. (e.g. Deferral and Diversion)

	Revised Budget	Additional Appropriations	Amount Paid	Currently Encumbered	Available Budget	Percent Spent
Other Governmental Activities:						
7 Police Pension	\$ 412,511	\$ -	\$ 301,161	\$ -	\$ 111,350	73.01%
46 Fire Department	\$ 5,557,572	\$ 212,000	\$ 4,078,376	\$ 18,453	\$ 1,691,196	71.01%
2 Parks & Recreation (002)	\$ 1,986,834	\$ -	\$ 1,464,520	\$ 33,804	\$ 522,314	75.41%
10 Cumulative Capital Improvement (Cig-Tax)	\$ 195,472	\$ -	\$ 88,874	\$ 16,153	\$ 106,598	53.73%
9 Cumulative Capital Improvement (Rate)	\$ 798,340	\$ 78,500	\$ 615,474	\$ 46,931	\$ 261,366	75.54%
12 Cumulative Capital Development	\$ 1,170,070	\$ -	\$ 858,460	\$ 164,458	\$ 311,610	87.42%
68 2012 Debt Service	\$ 720,843	\$ -	\$ 720,850	\$ -	\$ (7)	100.00%
63 Fire Equipment Debt Service	\$ 169,103	\$ -	\$ 168,174	\$ -	\$ 929	99.45%
62 Park Debt Service	\$ 152,495	\$ -	\$ 126,921	\$ -	\$ 25,574	83.23%
4 MVH	\$ 2,864,259	\$ 50,000	\$ 1,122,730	\$ -	\$ 1,791,529	38.53%
8 LRS	\$ 629,128	\$ -	\$ 369,028	\$ 27,966	\$ 260,100	63.10%
91 Rainy Day	\$ 225,000	\$ -	\$ 75,263	\$ -	\$ 149,737	33.45%
72 Probation	\$ 411,641	\$ 48,000	\$ 304,268	\$ 603	\$ 155,373	66.33%
90 Clerk's Record Perpetuation - Clerk Only	\$ 19,915	\$ -	\$ 17,356	\$ -	\$ 2,559	87.15%
Total	\$ 15,313,183	\$ 388,500	\$ 10,311,456	\$ 308,368	\$ 5,390,228	67.63%
Proprietary Funds:						
Sewage Works Operating	\$ 12,315,626	\$ -	\$ 7,188,338	\$ 181,468	\$ 5,127,288	59.84%
Waste Management	\$ 2,315,104	\$ 319,405	\$ 1,782,093	\$ 541,385	\$ 852,416	88.19%
Stormwater Operating	\$ 2,461,605	\$ 965,000	\$ 2,117,039	\$ -	\$ 1,309,566	61.78%
Aviation Operating	\$ 1,297,177	\$ -	\$ 752,882	\$ 73,883	\$ 544,295	63.74%
Total	\$ 18,389,512	\$ 1,284,405	\$ 11,840,352	\$ 796,736	\$ 7,833,565	68.72%



Notes:

Budget Par is 75% spent YTD.

Available Budget does not include encumbered amounts.

Debt Service is paid Semi-Annually (January & July)

Revised budget is calculated by taking the Council approved Original Budget and adding carryovers and additional appropriations.

CITY OF GREENWOOD, INDIANA
FUND BALANCE ANALYSIS
 Period Ending September 30th, 2016

	Annual Original Budget				Fund Balance				Reserve Ratio				TARGET
	2013 Budget	2014 Budget	2015 Budget	2016 Budget	9/30/2013	9/30/2014	9/30/2015	9/30/2016	9/30/2013	9/30/2014	9/30/2015	9/30/2016	
Governmental													
General	\$ 14,009,348	\$ 14,163,483	\$ 13,771,937	\$ 14,714,651	\$ 4,185,469	\$ 4,906,015	\$ 5,757,343	\$ 7,485,506	30%	35%	42%	51%	50%
Fire Department ₁	\$ 4,720,438	\$ 4,893,696	\$ 5,130,153	\$ 5,277,747	\$ 2,411,708	\$ 1,832,177	\$ 2,092,325	\$ 1,883,222	51%	37%	41%	36%	50%
Parks & Recreation	\$ 1,413,875	\$ 1,381,989	\$ 1,776,977	\$ 1,859,018	\$ 407,229	\$ 733,767	\$ 1,194,400	\$ 1,324,525	29%	53%	67%	71%	50%
MVH	\$ 2,455,358	\$ 2,755,953	\$ 2,829,087	\$ 2,833,270	\$ 2,362,872	\$ 3,462,395	\$ 3,242,313	\$ 3,789,145	96%	126%	115%	134%	50%
LRS	\$ 537,442	\$ 518,441	\$ 511,000	\$ 542,305	\$ 956,474	\$ 985,583	\$ 1,114,234	\$ 1,093,491	178%	190%	218%	202%	50%
CIG Tax	\$ 128,000	\$ 120,000	\$ 120,000	\$ 120,000	\$ 549,437	\$ 586,474	\$ 628,764	\$ 656,350	429%	489%	524%	547%	NA
CCI Rate	\$ 470,550	\$ 558,950	\$ 639,100	\$ 692,625	\$ 2,127,542	\$ 1,992,460	\$ 1,816,117	\$ 1,444,492	452%	356%	284%	209%	NA
CCD	\$ 573,717	\$ 992,328	\$ 1,042,502	\$ 1,004,071	\$ 925,272	\$ 1,072,558	\$ 1,260,071	\$ 1,337,092	161%	108%	121%	133%	NA
Rainy Day	\$ 500,000	\$ 250,000	\$ 250,000	\$ 225,000	\$ 2,005,829	\$ 2,242,315	\$ 2,461,938	\$ 2,652,275	401%	897%	985%	1179%	NA
Probation	\$ 531,199	\$ 534,755	\$ 335,451	\$ 408,724	\$ 184,498	\$ 301,929	\$ 397,115	\$ 389,566	35%	56%	118%	95%	25%
Total Governmental	\$ 25,339,927	\$ 26,169,595	\$ 26,406,207	\$ 27,677,411	\$ 16,116,329	\$ 18,115,675	\$ 19,964,619	\$ 22,055,665	64%	69%	76%	80%	50%
Proprietary													
Sewage Works Operating	\$ 11,201,527	\$ 9,966,366	\$ 11,816,977	\$ 12,287,061	\$ 2,159,045	\$ 3,690,849	\$ 6,153,967	\$ 9,667,766	19%	37%	52%	79%	25%
Waste Management	\$ 2,035,118	\$ 2,233,263	\$ 2,360,491	\$ 2,471,835	\$ 745,236	\$ 993,405	\$ 1,583,354	\$ 1,647,867	37%	44%	67%	67%	25%
Stormwater Operating	\$ 1,952,485	\$ 2,065,985	\$ 2,293,811	\$ 2,458,952	\$ 1,065,734	\$ 2,063,071	\$ 2,109,721	\$ 1,859,455	55%	100%	92%	76%	25%
Aviation Operating	\$ 846,322	\$ 1,048,623	\$ 1,072,077	\$ 1,065,935	\$ 184,498	\$ 301,929	\$ 397,115	\$ 389,566	22%	29%	37%	37%	25%
Total Proprietary	\$ 16,035,452	\$ 15,314,237	\$ 17,543,356	\$ 18,283,783	\$ 4,154,512	\$ 7,049,254	\$ 10,244,158	\$ 13,564,654	26%	46%	58%	74%	25%
City-Wide Totals	\$ 41,375,379	\$ 41,483,831	\$ 43,949,563	\$ 45,961,194	\$ 20,270,841	\$ 25,164,928	\$ 30,208,777	\$ 35,620,319	49%	61%	69%	78%	50%

Note

Excludes Debt Service Funds and Unappropriated Funds.
 Beginning in 2014, the Fire Fund did not receive a temporary loan from Indiana Bond Bank.
 Fund Balances are UNAUDITED and may be subject to change.
 2012-2014 Budget Amounts reflect the Council approved Original Budgets.

CITY OF GREENWOOD, INDIANA
REVENUE BUDGET TO ACTUAL (CASH-BASIS)
 Period Ending September 30th, 2016

	9/30/2014 Actual	9/30/2015 Actual	2016 YTD Actual	2016 Revenue Budget	Percent of Budget
Governmental Funds:					
General	\$ 9,900,550	\$ 10,326,398	\$ 10,380,190	\$ 15,041,779	69.01%
Fire Department	\$ 3,508,301	\$ 3,064,252	\$ 3,000,398	\$ 5,212,403	57.56%
Parks & Recreation	\$ 871,395	\$ 1,469,724	\$ 1,386,598	\$ 1,919,253	72.25%
Road & Street	\$ 2,622,876	\$ 2,612,596	\$ 2,575,826	\$ 3,336,540	77.20%
Capital Funds	\$ 1,014,324	\$ 1,024,109	\$ 1,054,373	\$ 1,874,495	56.25%
Probation	\$ 517,584	\$ 331,716	\$ 225,383	\$ 411,500	54.77%
Total Governmental	\$ 18,435,030	\$ 19,346,786	\$ 18,622,768	\$ 27,795,970	67.00%
Proprietary Funds:					
Sewage Works Operating	\$ 8,807,785	\$ 9,210,715	\$ 9,913,366	\$ 12,250,000	80.93%
Waste Management	\$ 1,910,352	\$ 2,360,153	\$ 2,103,738	\$ 2,425,000	86.75%
Stormwater Operating	\$ 1,901,564	\$ 2,097,771	\$ 2,136,787	\$ 2,425,000	88.11%
Aviation Operating	\$ 853,355	\$ 747,274	\$ 718,044	\$ 1,020,000	70.40%
Total Proprietary	\$ 13,473,056	\$ 14,415,914	\$ 14,871,935	\$ 18,120,000	82.07%

